

## Rawhide Price Comparison

Shown below are samples of donated vehicle average trade-in and private party values from both [Edmunds](#) and [Kelly Blue Book](#) compared to what Rawhide received for the vehicle\*. Condition definitions and disclaimers are stated below the chart.

**DATA AS OF 7/10/2006**

VEHICLE	MILEAGE	CONDITION	EDMUNDS / KELLY AVERAGE \$		RAWHIDE SALE PRICE
			Trade-In	Private Party	
1996 Chevrolet Cavalier 4 Dr STD Sedan	62,894	Avg/Good	1,146	1,696	3,100
1996 Chrysler Concorde 4 Dr LX Sedan	154,868	Avg/Good	838	1,631	1,800
1997 Dodge Caravan 2 Dr STD Passenger Van	244,197	Avg/Fair	429	974	1,700
1997 Dodge Intrepid 4 Dr STD Sedan	156,198	Avg/Fair	558	1,464	1,850
1997 Ford Taurus 4 Dr GL Sedan	166,636	Avg/Good	618	1,346	1,800
1996 Ford Windstar 2 Dr GL Passenger Van	153,552	Avg/Good	747	1,542	2,950
1999 Pontiac Grand Am 2 Dr SE Coupe	143,454	Avg/Good	1,318	2,297	2,750
1996 Plymouth Grand Voyager 2 Dr Grand SE Passenger Van	144,469	Clean/Good	1,226	2,249	2,950
1996 Plymouth Voyager 2 Dr SE Passenger Van	155,792	Avg/Good	548	1,295	1,325
1997 Saturn S-Series 4 Dr SL2 Sedan	159,391	Avg/Fair	648	1,581	1,425
<b>AVERAGES</b>	154,145		807	1,607	2,165

*\*Vehicles listed above were selected from Rawhide's certification process. Rawhide reserves the option to certify selected vehicles based on a specified return on investment criterion. Rawhide prices listed above are not guaranteed and are subject to change based on current market conditions as well as demand for a particular year, make, or model, as well as the overall condition of the vehicle.*

## Vehicle Condition Definitions



Outstanding	Vehicle is in exceptional mechanical, exterior and interior condition with no visible wear; it requires no reconditioning. Paint will have a glossy appearance. Vehicle has no mechanical and/or cosmetic problems and has a clean engine compartment. Exterior and interior are free of any damage. Tires are in nearly new condition. Vehicle has a clean title and has the ability to pass an emission inspection.	Excellent	Excellent condition means that the vehicle looks new, is in excellent mechanical condition and needs no reconditioning. This vehicle has never had any paint or body work and is free of rust. The vehicle has a clean title history and will pass a smog and safety inspection. The engine compartment is clean, with no fluid leaks and is free of any wear or visible defects. The vehicle also has complete and verifiable service records. Less than 5% of all used vehicles fall into this category.
Clean	Vehicle shows some normal wear but has no major mechanical and/or cosmetic problems. Paint still has a glossy finish and may have slight scratches or dings. Some reconditioning may be needed. Interior will have minimal fading and wear. Tires have substantial tread remaining. Vehicle has a clean title and has the ability to pass an emission inspection.	Good	Good condition means that the vehicle is free of any major defects. This vehicle has a clean title history, the paint, body and interior have only minor (if any) blemishes, and there are no major mechanical problems. There should be little or no rust on this vehicle. The tires match and have substantial tread wear left. A "good" vehicle will need some reconditioning to be sold at retail. Most consumer owned vehicles fall into this category.
Average	Vehicle may have a few mechanical and/or cosmetic problems and may require a considerable amount of reconditioning. Exterior paint has some dullness. Vehicle may have a considerable amount of scratches or dings. Interior material is slightly worn and faded. Tires have some useable tread remaining. Vehicle has a clean title and has the ability to pass an emissions inspection	Fair	Fair condition means that the vehicle has some mechanical or cosmetic defects and needs servicing but is still in reasonable running condition. This vehicle has a clean title history, the paint, body and/or interior need work performed by a professional. The tires may need to be replaced. There may be some repairable rust damage.
Rough	Vehicle has several mechanical and/or cosmetic problems. Exterior and interior need significant repairs. Tires may need to be replaced. Vehicle may need minor repairs to pass an emission inspection, but it has a clean title.	Poor	Poor condition means that the vehicle has severe mechanical and/or cosmetic defects and is in poor running condition. The vehicle may have problems that cannot be readily fixed such as a damaged frame or a rusted-through body. A vehicle with a branded title (salvage, flood, etc.) or unsubstantiated mileage is considered "poor." A vehicle in poor condition may require an independent appraisal to determine its value. Kelley Blue Book does not attempt to report a value on a "poor" vehicle because the value of cars in this category varies greatly.
Damaged	Vehicle has major mechanical and/or body damage that may render it in non-safe running condition. Exterior and interior is damaged or worn. Tires need to be replaced. Vehicle may have a branded title (i.e. salvaged, flooded, frame damaged, etc.). Vehicle may require significant repairs to pass an emission inspection.		